

Used Tractors – What You Should Consider when Buying Online

In addition to cost savings there are other advantages to buying used farming equipment and tractors. Cost savings allow money to be stretched further and a larger fleet employed. Alternatively the cash saved by purchasing used farm equipment can be put to other more cost effective uses.

When considering buying a [used tractor](#) it's wise to consider the brand, model and age with regards to parts availability. The price of parts (and downtime if the parts aren't readily available) can potentially be prohibitive. In some cases the cost of spares and replacement parts can even make the investment in a tractor or other piece of farm equipment cost ineffective.

You shouldn't necessarily be afraid of older farm machinery; although it probably won't have some of the "frills" that you might find more common on newer equipment, it may have more commonly available and better value spare parts. Many dealers admit to the fact that often machinery owners do not take great care of their equipment. It's more often than not the case that if previous owners haven't needed to repair something on a piece of machinery then it hasn't been repaired until absolutely necessary. Therefore, it's not unreasonable to expect at least some form of minor fault post purchase.

Other things you should consider when buying online include location, location, location. What do I mean? Well, say you do have an issue once you've committed to at what at face value appeared a bargain used tractor. It could be an expensive and time-consuming process trying to resolve the problem with a dealer on the other side of the country. Even the initial purchase might involve unforeseen costs. Taking into account hidden costs such as fuel, travel time, hired help, trailer rental and the income you could have earned while staying at home, you may actually have found a better deal by buying locally.

That said if a used tractor walks like a bargain and quacks like a bargain, you can be reasonably sure it is a bargain. Don't be too suspicious of equipment offered at a low price. Remember that used equipment dealers, especially those online, have lower overheads and expenses than manufacturer dealers that may account for the difference.

Many people don't actually know a great deal when they see one. If you see a chance take it. So if you've done your used tractor research and know what used equipment you want and it's value - if you think it's a bargain then it's probably worth buying it. Do though show appropriate diligence with regards to checking the machinery's life history, legitimacy and mechanical qualities. Also make a point of checking the item's paperwork, especially if someone who is not in the used-equipment business is selling it for appreciably less than its book value.

About the Author

Robert Tate – Region Sales Manager of Mascus UK. Mascus is an electronic marketplace for [used tractors](#), farm machinery and trucks. Mascus makes trading in used machines and trucks quicker and more efficient by collecting all information about supply and demand in one place. All dealers, producers and end users are welcome to offer their used machines and trucks for sale via the marketplace.

For interviews, quotes, images or comments contact:

Robert Tate

Regional Sales Manager - UK

Mob:+ 44 (0) 7970 230055

E mail: robert.tate@mascus.com

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